



Event Production & Design

26 Talina Centre | 23a Bagleys Lane | Fulham | London | SW6 2BW

Job Advert

Position:	Business Development Manager
Reporting to:	Managing Director
Location:	London – SE6
Start Date:	March/April 2022

Summary:

Business Development Manager sought for growing event production company

Full Description:

Light Motif is a full-service event production company specialising in creative, well-designed events mainly working in unique London venues and other similar spaces. Now celebrating a successful 10 years, Light Motif are looking to recruit a Business Development Manager to lead our next years of growth.

This key position, reporting directly to the Managing Director, will take the lead in maintaining existing and creating new venue and client relationships. This role will involve a large element of representing the company in face-to-face business meetings and professional networking situations.

Light Motif is looking for a motivated, commercially astute individual to join our team on a full-time, permanent basis.

Required:

- A proven ability to interact effectively with clients and venues.
- Experience of Event work within London heritage venues (essential). This role would be ideally suited for someone with a demonstrable track record in a venue or supplier role with the London unique venues market. An established industry professional with a wide range of relevant business connections.
- Professional presentation skills.
- Effective at providing exceptional customer service.
- Clear and concise communication skills.
- Excellent organisational, interpersonal, and administrative skill.
- Experience in meeting targets and converting enquiries into measurable new income.
- Previous experience developing & maintaining business relationships.
- Ability to multitask on projects.

We are committed to being an equal opportunity employer, so if you have any particular requirements in the recruitment process please mention this in your e-mail.

All applications will be treated in the strictest confidence. If you are interested and would like more information or to apply please email careers@lightmotif.co.uk

Closing date: 18th Feb 2022